

To become Africa leading, acclaimed and
internationally recognised analytical laboratory



newsletter



All testing complies with
ISO standards



Reduce trade risks by ensuring the quality and integrity of your
commodities as they move along the supply chain.



message from the ceo

A message from the desk of our CEO and Founder of Noko Analytical Services

On behalf of Noko Analytical Services, as CEO and Founder, I would like to take this opportunity to sincerely thank you, our customers, our shareholders, our talented employees and our families, and the communities we work in, for all your continued support over the past few years, especially since 2020 with the COVID-19 pandemic that we all faced together as a nation.

As 2020 tested many companies in South Africa, so was Noko Analytical Services. Despite these numerous challenges we all faced due to the COVID-19 pandemic, the Noko Analytical team demonstrated tremendous engagement and ingenuity to change the way we functioned as a business to meet all of your demands, our valued customers. Although the pandemic prevented us from face to face interactions with you, the solid results we achieved underscored the power of our operating culture, our resilience to change the way we operate to deliver the results you required, to add value to your businesses, and to ensure that the strength of our sound financial foundation was in place. This presented new opportunities, including leveraging virtual tools, to adapt and rise to the needs and expectations of our employees, customers, communities we work in and our shareholders. Our survival and sustainability as Noko Analytical Services would not have been possible without all of your solid support, and I thank you from the bottom of my heart!

After all the change we faced as a nation in 2020 and the years subsequent, it's time to write a new chapter in our journey towards sustainable growth and to show our full potential while expanding our global footprint. Noko Analytical Services has always been known for offering turn-key laboratory solutions that are tailored to your specific sampling and analytical needs, as well as an up-to-date database on a wide range of analytical and process techniques across the mining industry. Our talented employees remained focused, were committed, and showed perseverance throughout all the difficulty and challenges they faced.

The changes made since 2020, including our operations measures and our changed approach to doing business differently in a partially virtual environment will serve as a competitive edge over the next few years. Going forward, our business will be diverse and resilient, our operations nimble, our financial position strong, our team engaged, focused, operating safely and efficiently and will foster our high-performance culture, which will place us in an attractive position to execute on all the attractive opportunities that lie ahead.



Abram Tau Ngobeni
CEO, Owner and Founder

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our strategic plan

We have reviewed our strategic plan to 2027 and beyond and are committed to providing the following to our customers, namely:

- To focus on dominating the coal market over the next three years as we are uniquely positioned to serve these markets and have invested in strengthening our virtual integrated capabilities, resources and new technologies.
- We are excited to announce we will be intensifying our services with two known concepts for our clients:
 - new container laboratories on sites
 - establishing various satellite laboratories in the heart of your businesses.
- We are excited to be opening our first new satellite laboratory in Piet Retief in January 2023.
- We will keep our customers abreast of all our new development as it happens.
- With the establishment of new satellite laboratories, we will be able to be more competitive in the market in terms of price, service delivery, turn-around times.
- We will strive to ensure all our satellite laboratories are SANAS accredited and all tests complies with ISO standards, we will offer sampling, analysis, bias testing, plant efficiency, exploration.
- To ensure the sustainability and viability of these new satellite laboratories, we will be engaging with you to ensure we meet all current demands and to be able to assist with new anticipated needs as your business

changes.

- To strengthen our relationships with our customers we will be re-connecting with you face to face as often as possible.
- In four years' time, we will be looking to broaden our scope of work into providing analytical services into new commodities, thus broadening our scope of knowledge and service delivery.
- Sustainability will be core to who we are and how we operate with our customers, our employees, in managing natural resources to support our stakeholders and the communities in which we operate and live.

We will be led by our MANCO board and will focus on developing and educating our talented employees to be on the cutting edge of technology and service delivery, encourage a more diverse and inclusive environment, to further promote an inclusive and open culture as we build on our core values, namely:

- Excellence in customer service
- Pioneering technology
- High integrity level
- Social responsibility, not to mention respect, honesty, and trust.

On behalf of all of us at Noko Analytical Services, we thank you for your investment, and to the incredible Noko Analytical Services team – thank you for all you do to support our company, each other and our customer.



Abram Tau Ngoben
CEO, Owner and Founder

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We are grateful for your patronage, and we look forward
to continuing to serve you for many years to come.



